

A revolutionary business intelligence, capture, and proposal management solution within one secure, collaborative and customizable platform.

SEAPORT NXG AWARDEE PROFILE

Published Date:

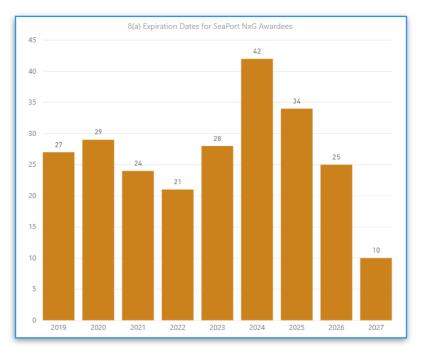
17 April 2019

NDIA San Diego hosted a SeaPort NxG Industry Day on March 20, 2019. The event was an overview of SeaPort NxG and the local SPAWAR contracts that would be released under the vehicle. Starting November 1, 2018, NMCARS made SeaPort consideration mandatory, meaning that more Department of Navy opportunities should be solicited through SeaPort NxG. This news, plus the removal of the zones, means that all awardees can compete on task orders across the board.

As a result, the Industry Day attendees showed great interest in learning about their fellow awardees and the type of work that they do. While these answers were not provided during the event, Capture2 has the answers. This report will highlight some of the key features of the awardee group as well as providing an excel workbook with awardee-specific details on SeaPort-e award information, business types, and more. Learn about your possible teammates and competitors here!

There are currently 1863 awardees listed on the SeaPort NxG contract vehicle. Of these awardees:

- 62% (1155) of the NxG awardees were also awardees on the SeaPort-e contract vehicle.
 - These awardees have thus far accumulated over \$35 billion in obligated funds, with an average value of \$279,375.75 per action based on FPDS reported data as of the date on this report.
 - However, over half of the awardees did not receive any tasks under SeaPort-e at all. Unlike SeaPort-e, SeaPort NxG will remove awardees who have not won an award after the initial five-year base period.
- There are 235 current 8(a) awardees in the group, as well as 22 recent 8(a) graduates. See the chart below for expiration information on the current 8(a) awardees.





442-227-2946 Sales@Capture2.com www.capture2.com



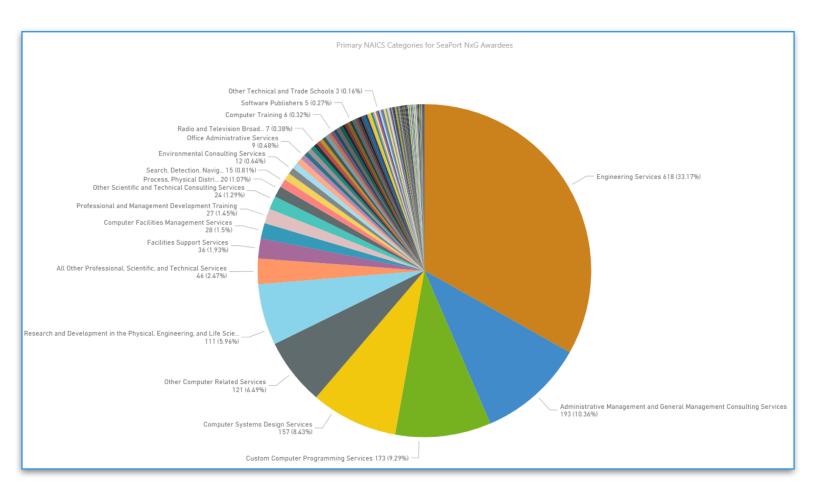
2820 Camino Del Rio S. Suite 200 San Diego, California



Custom Capture:

Customized C2P to expand your tracking and reporting needs. Easily create data fields to align with your business development process and pipeline reporting.

- Counts by other common set aside categories:
 - Small Businesses: 1,553
 - Veteran-Owned: 641
 - Woman-Owned: 469
 - HUBZone: 118
- One third of the awardees have a primary NAICS in one of the Engineering Services categories.







Opportunity-Centric Intelligence:

C2P aggregates solicitation, award, agency forecasts, industry briefs and analyst updates to provide opportunity intelligence throughout the entire acquisition life cycle. reporting.

- Almost every state in the U.S. is represented in the awardee group.
 - Virginia has the largest number of contracts, followed by California.
 - Four states have no contracts: Maine, Vermont, Oregon, and South Dakota.
 - Contracts are also located in Washington, D.C. and Guam.



Capture2's <u>spreadsheet</u> gives more detailed breakdowns at the individual awardee level, by reported business types, and by Primary NAICS designations. Use this information to understand your place on the contract, and to learn more about your fellow awardees.

The Capture2Proposal business intelligence, capture, and proposal management solution provides all the most current data on all the SeaPort vehicles, including award and funding information down to the individual mod level.

