



## CAPTURE 2 NETCENTS Fact Sheet

### CAPTURE 2 PROPOSAL

#### **CAPTURE MANAGEMENT SOLUTION CAPABILITIES**

##### **OPPORTUNITY-CENTRIC MARKET INTELLIGENCE**

Find and Research government procurement opportunities with the industry's most comprehensive and intelligently correlated and linked data set

##### **PURSUITFLOW - CAPTURE MANAGEMENT AND TEAM ORCHESTRATION**

Identify teaming partners, orchestrate capture efforts, and dynamically calculate and update probability of winning across all capture efforts

##### **SECURE ENCLAVE FOR PROPOSAL DEVELOPMENT**

Meet and exceed the controls requirements for DFARS 252.204-7012 and NIST 800-171 requirements for controlling unclassified information for DoD proposals

Click [Here](#) for more information on the C2P Solution

#### **Overview**

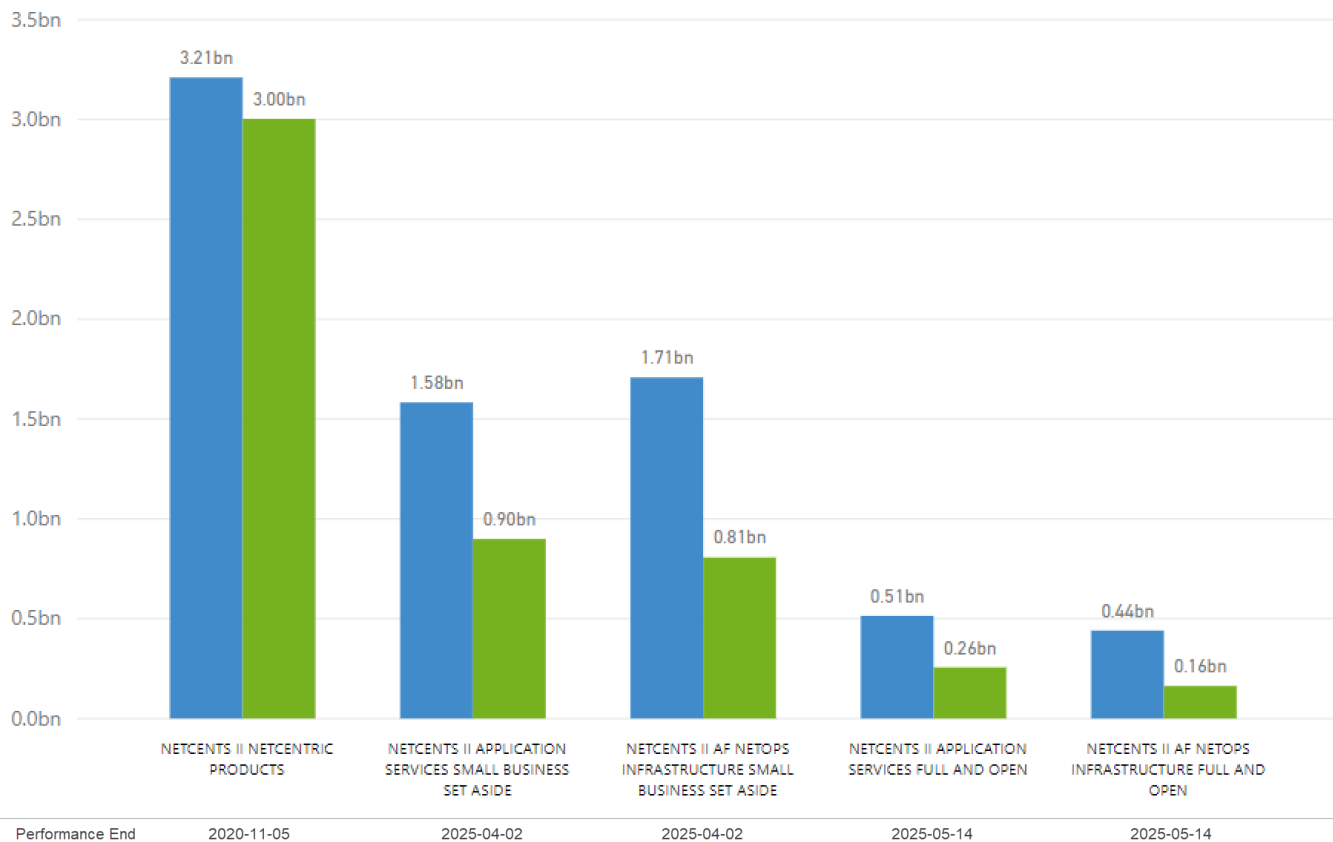
The Netcentric Products and Application Services contract vehicles (NETCENTS-2) are the Air Force's major IT and networking contract vehicle suite. NETCENTS-2 contracts are the mandatory source for all IT products and solutions procurements for the Air Force, and they are open for use by other DoD and Federal agencies working jointly with the Air Force. The NetOps & Infrastructure Solutions contract vehicles can be used by any of these entities without restriction.

NETCENTS-2 contracts have mandated end dates and award ceilings that are fixed and rapidly approaching. While the replacements for most of the NETCENTS-2 contract vehicles have not yet been announced, the exception is Small Business Enterprise Application Solutions (SBEAS). SBEAS is a follow-on/replacement to NETCENTS-2 Application Services – SB, which reached its limit and needed to be recompeted. This contract vehicle is currently in source selection after a 2+ year RFI and RFP cycle. The NETCENTS program office is hoping to apply lessons learned from this process to help streamline and improve the recompile processes for the remaining contract vehicles. The remaining NETCENTS-2 contract vehicles are likely to be up for recompile under NETCENTS-3. Now is the time to start anticipating and preparing your bid for this highly lucrative Air Force contract vehicle suite.

The contracts have featured a relatively small pool of primes, with most contracts being awarded to small businesses. Getting awarded a prime contract is important, because opportunities to subcontract are rare and incredibly specific. Regulations restrict product purchases to the contract primes barring the need for a unique product that the primes cannot offer, or an incredible price discrepancy that cannot be resolved.

Netcents II Contract Vehicle Values

● BaseAndAllOptionsValue ● Obligated Amount



## The NETCENTS Suite

There are four categories for NETCENTS Requirements:

- Products (COTS only)
  - Networking equipment, servers/storage, peripherals, multimedia, software (shrink wrapped), identity management/biometric hardware and associated software, delivery, warranty, maintenance
- NETOPS and Infrastructure Solutions
  - Network management/defense, SOA infrastructure, enterprise level security/management and implementation/operations, telephony infrastructure and services; managed services/cloud computing
- Enterprise Application Services
  - Systems sustainment/development, migration, integration and netcentric data services, web services, COTS software integration, smart phone/mobile apps
- Enterprise Integration and Service Management (EISM) – A&AS
  - Services to enable enterprise integration service management support for both infrastructure and mission capabilities (enterprise level support)

## Expected Bid Requirements

While it is not certain when the process will begin to recompete the remaining contract vehicles under the NETCENTS umbrella, we can assume that there will be short notice and that it will happen soon. The recompete for NETCENTS-2 SB Application Services (SBEAS) has been slow to develop and be awarded. Expect that the Program Office has learned from this experience, and the new solicitations will be released with tighter deadlines and shorter turnaround times from solicitation due date to award announcements.

NETCENTS-3 contracts will likely have similar requirements to those in NETCENTS-2. However in a [2016 interview](#), the NETCENTS-2 program manager Robert Smothers stated that they would like to implement a points-based scoring system for experience, similar to that of OASIS for the NETCENTS-3 contract vehicles. This can already be seen in the requirements for SBEAS, where a scoring system was detailed in the RFP, with self-scoring worksheets so that each contractor was responsible for the initial self-assessment.

Prepare for the new contract vehicles by reviewing the SBEAS requirements and the new scoring system. Start assessing your current work and evaluating it using these criteria so that you are prepared when the new solicitations start dropping!

### **SBEAS Requirements, as stated in the RFP:**

1. Each offeror shall be appraised at Level 2 (at a minimum) in Capability Maturity Model Integration (CMMI) Development or Services using the Software Engineering Institute's (SEI) Standard CMMI Appraisal Method for Process Improvement (SCAMPI) (Method A) in order to be eligible for contract award. The Government will review each offeror's proposal, to validate the mandatory requirement. This appraisal must be held at the offeror's organizational level, not by an individual person. Proof of appraisal must be validated before an offeror's proposal will be evaluated for technical acceptability.
2. A maximum of six (6) contract references to address the criteria of the Technical Experience factor. The Government defines recent contracts to be any contract that is ongoing or completed within the past three (3) years from the date of issuance of this solicitation
3. EVALUATION CRITERIA FOR AWARD:
  - a. Factor 1: Technical Experience
  - b. Factor 2: Past Performance (Listed in order of importance)
    1. Sub-Factor 1: Life-cycle Software Services
    2. Sub-Factor 2: Cybersecurity
    3. Sub-Factor 3: Information Technology Business Analysis

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<sup>1</sup> [http://www.netcents.af.mil/Portals/30/documents/NETCENTS-2\\_Trifold%20Final.pdf?ver=2016-08-03-122710-093](http://www.netcents.af.mil/Portals/30/documents/NETCENTS-2_Trifold%20Final.pdf?ver=2016-08-03-122710-093)

## Self-Scoring Worksheet Categories/Point Values

### Technical Experience\*:

1. Life-Cycle Software Services - Max Points 1400
2. Cybersecurity (formerly Information Assurance) - Max Points 800
3. IT Business Analysis - Max 700
4. Programming Languages/Frameworks - Max Points 700
5. Tools/Software Development Methodology - Max Points 600
6. Platforms/Environments - Max Points 500
7. Database Components - Max Points 500
8. Mobile/Internet of Things (IoT) - Max Points 300
9. Server Operating Systems - Max Points 300
10. COTS/GOTS/FOSS Software - Max Points 200

### Non-Technical Experience:

1. Government Facility Clearance - Max Points 300

*\* Each offeror must receive a minimum technical acceptability score of 4,200 based on the Government-verified vendor self-scored worksheet described herein to receive a Technical Experience Factor Rating of Acceptable and move on to Past Performance evaluation.*

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## NEXT UP ON NETCENTS-3 FROM CAPTURE2:

Learn more about the current NETCENTS-2 contracts and awardees.

- How much business is really awarded under each contract vehicle?
- Which primes are the big winners and losers?
- What trends have been established over the life of NETCENTS-2 thus far?
  - Are certain sectors growing or shrinking?
  - Is there one area where building your expertise will provide the most value when it comes to competing for a spot on the next contract?