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NETCENTS-2

Netcentric Products Follow-On Released by GSA

Release date: 10-25-2018

Breaking News! A Request for Information (RFI) for the NETCENTS-2 Netcentric Products Follow-On has been released by GSA. The follow-on will be a BPA under GSA Schedule 70. This group of BPAs, called Second Generation Information Technology, or 2GIT, uses the lessons learned from previous procurement efforts to create a new IT product-centric BPA that spans agencies, and is built upon direct customer feedback, signed Memorandums of Understanding (MOUs), and data collection and reporting to align better with customer needs.

The IT products to be included in the 2GIT BPAS are as follows:

- Data Center (Computer/Store)
- End User
- Network (Connect)
- Radio Equipment
- Total Solutions encompassing the first 4 areas
- *Continuous Diagnostics and Mitigation program cybersecurity tools may also be added*

The RFI was posted on FBO.gov on 24 October 2018 with responses due by 4 PM, November 7th. The General Services Administration (GSA) Federal Acquisition Service (FAS) Information Technology Category (ITC) IT Schedule 70 Acquisition Branch is seeking GSA IT Schedule 70 holders to review the 2GIT DRAFT RFQ 47QTCA-19-Q-0009. The key features for the RFQ are summarized below. [Click here](#) to access the FBO Pages with the Industry Day announcement and [here](#) for the downloadable Draft RFQ with attachments.

*Submissions for the RFI must be submitted no later than **Nov. 7, 2018 at 4:00 pm EST**, so the time for action is right now! Awards, further information requests, or future requests for quotes may be sent directly to vendors identified through this Draft RFQ.*

Opportunity-Centric Intelligence

There may be future on-boarding opportunities for 2GIT, but getting in first is always the best option! Capture2 will continue to update you as more information becomes available.

Draft RFQ Summary

- The Government intends to award three to five (3 to 5) Multiple Award Blanket Purchase Agreements (BPAs) per BPA LIN for a total of fifteen to twenty-five (15 to 25) Multiple Award Blanket Purchase Agreements against the GSA General Purpose Commercial Information Technology Equipment, Software, and ancillary Services Schedules in accordance with FAR 8.405-3 procedures without exchanges or communications based upon initial submissions. This is a request for competitive quotes (including attachments) and the only solicitation for this requirement. All interested GSA Schedule 70 SINs 132-8, 132-12, 132-32, 132-33, 132-34 and 132-40 contract holders are eligible to submit quotes.
- Offerors are requested to submit their questions grouped by BPA solicitation section and make reference to the particular Section/subsection number as soon as possible after posting of this RFQ. The Government will publish questions and answers (without attribution to the company submitting the question) within a reasonable timeframe giving particular consideration to the quotation submission due date and time.
- Quote shall be submitted via GSA e-Buy. Failure for a quote to be received via GSA e-Buy by the closing date and time shall result in exclusion from consideration. Quote submitted must comply with all instructions, requirements, and applicable documents set forth in the RFQ.
- All hardware delivered under these BPAs shall include associated software and associated peripherals required for operations (such as controllers, connectors, cables, drivers, adapters, etc.) as provided by the Original Equipment Manufacturer (OEM). This is true only if the applicable OEM provides such items with the product itself.
- The BPA Holder shall submit a SCRM plan as part of its technical submission which identifies and describes relevant SCRM related ISO Certifications along with how they will reduce and mitigate Supply Chain Risk through application of appropriate security controls outlined and described in CNSSI 1253, Appendix D, NIST SP 800-53, NIST SP 800-161, NIST SP 800-171, and related industry standards. The SCRM plan shall include at a minimum a description of how hardware, software, firmware/embedded components, and system data/information will be protected from component substitution, functionality alteration, and malware insertion while in the supply chain.
- The contractor shall be an authorized reseller, as defined by the Original Equipment Manufacturer (OEM), of new equipment from OEMs proposed under these BPAs. If the OEM does not have authorized resellers the contractor may procure directly from the OEM. Any channel relationships with their OEM partners (gold, silver, platinum, etc) will be represented in the best pricing offered. Delivery orders may restrict the use of specific OEMs or identify required OEMs. The contractor shall ensure all products are genuine and eligible for any OEM warranties, maintenance agreements and licensing as offered. Genuine products are those products the OEM, by their policy, considers not “secondary”, destroyed, stolen or scrapped.
- The contractor shall be an authorized reseller, as defined by the Original Equipment Manufacturer (OEM), of new equipment from OEMs proposed under these BPAs. If the OEM does not have authorized resellers the contractor may procure directly from the OEM. Any channel relationships with their OEM partners (gold, silver, platinum, etc) will be represented in the best pricing offered. Delivery orders may restrict the use of specific OEMs or identify required OEMs. The contractor shall ensure all products are genuine and eligible for any OEM warranties, maintenance agreements and licensing as offered. Genuine products are those products the OEM, by their policy, considers not “secondary”, destroyed, stolen or scrapped.
- Contractor Teaming Arrangements will be permitted at the individual task orders and not the establishment of the Blanket Purchase Agreement. Depending on the complexity of a particular requirement, the BPA holder has the option to form a Contracting Teaming Arrangement (CTA) with another BPA holder that offers the remaining products or services so that they may compete for the order as a team.
- Subcontracting is allowed at the BPA level and task order level in accordance with the contractor’s GSA Schedule Contract. If used, offerors shall identify Prime Contractor/Subcontractor arrangements in their quote. If a prime contractor-subcontractor arrangement is to be used, the offeror must clearly explain the portion of effort to be performed by each contractor. Prime offerors may utilize Subcontracting arrangements as part of their total solution; however, all quoted sub-categories shall be from the Prime’s GSA Schedules contract.

Evaluations Factors

The Government intends to evaluate quotes and issue BPAs based on four evaluation factors. All Factors are equally important and do not outweigh one another.

- Supply Chain Risk Management Go/No Go
 - Socio Economic Status
 - Relevant Experience
 - Price
- FACTOR 1- Supply Chain Risk Management
 - The SCRM plan, implementation, and risk assessment methodology processes shall apply to the BPA Holder and their suppliers, partners, distributors, and any other entity that is responsible for handling or managing the supply chain of the products offered under this BPA. Offers that receive a GO rating will be further considered for award. Offers that receive a No- Go rating will not be considered for award and no longer eligible for a BPA Award.
 - FACTOR 2 – Socio-Economic Status
 - The Government will evaluate the contractor's business size (socio economic status) and achievement of its GSA Schedule Small Business Subcontracting Goals. The Government will give the highest rating to small business entities. Small business contractors will receive thirty (30) points for the socio-economic sub factor. The next highest ratings will be given to other than small businesses whose subcontracting goals exceed their most recent goals established under their GSA Schedule 70 contract. Large businesses that exceed their subcontracting goals will receive twenty (20) points. Large businesses that meet their subcontracting goals will receive ten (10) points. Large businesses that have not met or exceeded their GSA Schedule subcontracting goals will receive zero (0) points. The offeror's most recently approved subcontracting report will be used in this evaluation.
 - FACTOR 3 – Experience
 - Offer shall annotate relevant experience on Attachment A - Experience Factor spreadsheet. Offer shall provide relevant experience to identify past (within past 3 years) or current contracts, Blanket Purchase Agreements or orders, including Federal, State, Local and Regional governments and commercial for efforts similar to the Government's requirement. The Government shall only consider this information when evaluating the offeror's experience. Proof of evidence is an electronic copy of Contracts, Blanket Purchase Agreements or orders that include the following information:
 - Contract Number
 - Contract Dollar Value
 - Contract Award Date / Period of Performance
 - Contractor/Company Name/Division, phone number and address
 - Prime Contractor or Subcontractor

- PRICE FACTOR

- The government is interested in the breadth of products carried by IT Schedule 70 contract holders. For the purpose of market research, vendors are requested to complete the Attachment B - Market Basket spreadsheet. This contains four (4) each representing one of the BPA areas: Data Center (Compute/Storage), End User, Network (Connect), and Radio Equipment.
- A market basket evaluation approach will be utilized in evaluating price for this acquisition. The market basket evaluation is intended to represent a sample of the most commonly purchased products for each BPA Line Item Number. Offerors may submit a quote for each BPA LIN and/or submit a quote for the BPA LIN of their choice. For each BPA Line Item Number quoted, the Offerors must quote on each item within the market basket. **Failure to quote on each market basket item within the BPA LIN will result in exclusion from consideration of award.** Offerors may quote an equal product(s) for each item listed. The decision as to whether the Offeror's proposed product is determined to be Equal rests solely with the procurement technical team. Failure to propose the brand name or equal products may result in disqualification for award consideration.
- The Offerors shall list their schedule price and discount price offered for each BPA LIN. The Government will verify that the discounted prices/rates quoted by the offerors for all quoted categories in the Attachment B - Market Basket spreadsheets are equal to or less than the offeror's Schedule 70 contract prices/rates. GSA has already determined the prices of supplies and fixed-price services, and rates for services offered at hourly rates, under schedule contracts to be fair and reasonable. In accordance with FAR 8.405-3, GSA is seeking a price reduction from the basic GSA schedule price. Provided discounts for each market basket LIN will apply to all products/services that fall under that subcategory. **The BPA awards shall be made to the technically acceptable lowest priced offer.**

Preparations Checklist

- ✓ To get on GSA Schedule, please contact the Vendor Support Center at (877) 495-4849 or visit their web page at <https://vsc.gsa.gov>.
- ✓ Read the full Draft RFQ and submit any questions to IT70acquisitions@gsa.gov ASAP.
 - ✓ Your email subject line should be "Questions on 2GIT BPA Solicitation #47QTCA-19-Q-0009."
 - ✓ Be sure to group questions by the BPA evaluation area and reference a particular section/subsection number.
 - ✓ Include your contact information; this will not be published in the responses, but is required. This includes your name, company name, phone number and email address.
- ✓ Start collating your past performance from the past 3 years for use in the experience section.
- ✓ Submit your response through GSA E-buy. Make sure you include Attachments A and B in your response.